Title Leader is first-of-its-kind workflow automation as well as a search vendor.
Unlike other national search vendors who may offer only automated ordering,
Title Leader automates all of the mandatory, profit-dragging, title-search
management tasks:

- Ordering
- Tracking
- Receiving
- Assessing
- Storing
- Finding
- Communication
- Invoice Receipt
- Invoice Review
- Invoice Payment
- Reporting

I owned a very successful title & escrow company in Kentucky for 15 years.

My largest search-only client happened to be the foreclosure law firm for the largest buyer of tax liens in the state of KY. We provided 1,500 searches per year to them, across all 120 counties.

This is where I encountered the pain points in each of the 11, mandatory steps of the search-management process. It is a nightmare, manual, time-intensive and detailed process that has to be battled daily. These problems had always been considered as "just coming with the territory." No longer! I automated the entire process for my client, and sold my title co. Now, I'm rolling this industry-changing software out to all the law firms in the tax lien industry.

Title Leader is the combination of a revolutionary software platform and a national title search vendor. Specifically designed for law firms serving the tax lien industry. Profitability through productivity, in an area never before possible.

M. Monroe Jett
CEO & Founder

Ready to start a new title search?

Upload bulk order file here.

Utilize our manual entry form.

⬆ Select file or drag & drop

UPLOAD   Download Sample Spreadsheet
View instructions

GET STARTED

	Open Searches		Search Notifications		Open Invoices
🔍	120 view	🔔	6 view	$	$60.7K view

🔍 **Order Overview**

🔍 Search orders

Recent Orders

Batch #	Date	Status
XYZ12231801234	12/23/18	29 of 30
XYZ12211889768	12/21/18	16 of 20
XYZ12171865742 🔔	12/17/18	10 of 20
XYZ10271801266	10/27/18	17 of 22
XYZ10011872322 🔔	10/27/18	29 of 30
XYZ09211856765	9/21/18	16 of 20

view all

Search Turnaround

Completed within
3 days

within 7 days
8% 23

within 15 days

Completed Orders
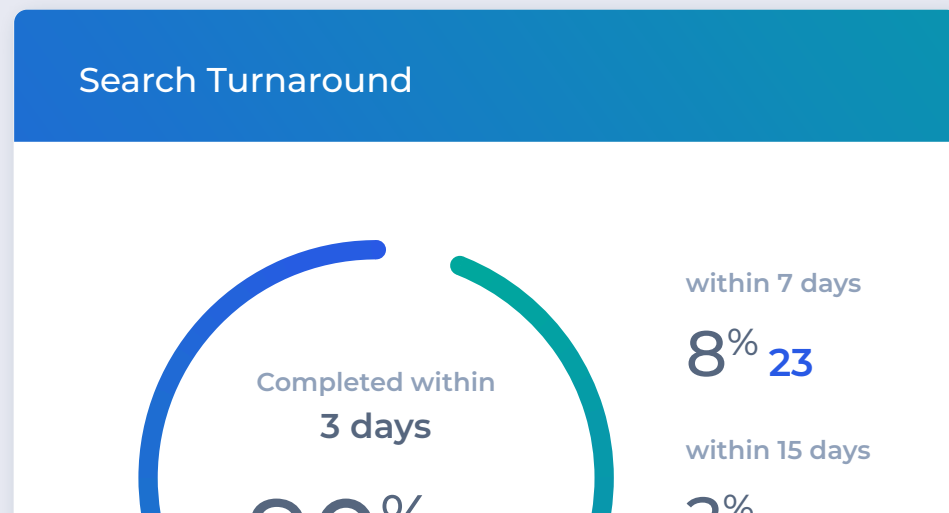
Batch #	Date	# of Searches
XYZ12231801234	12/23/18	32 complete
XYZ12211889768	12/21/18	152 complete
XYZ12171865742	12/17/18	2 complete

The SMART Dashboard™

Title Leader's Smart Dashboard™ automates the entire title search management process. Ordering, tracking, receiving, accessing, storing, finding, communicating with abstractors, invoicing receipt, reviewing, payment, and reporting. One person can now do the work of many in a fraction of the time. Assign alerts by text or email so you don't miss anything. This means more profit for you, whether you're the largest of firms or a one person show.
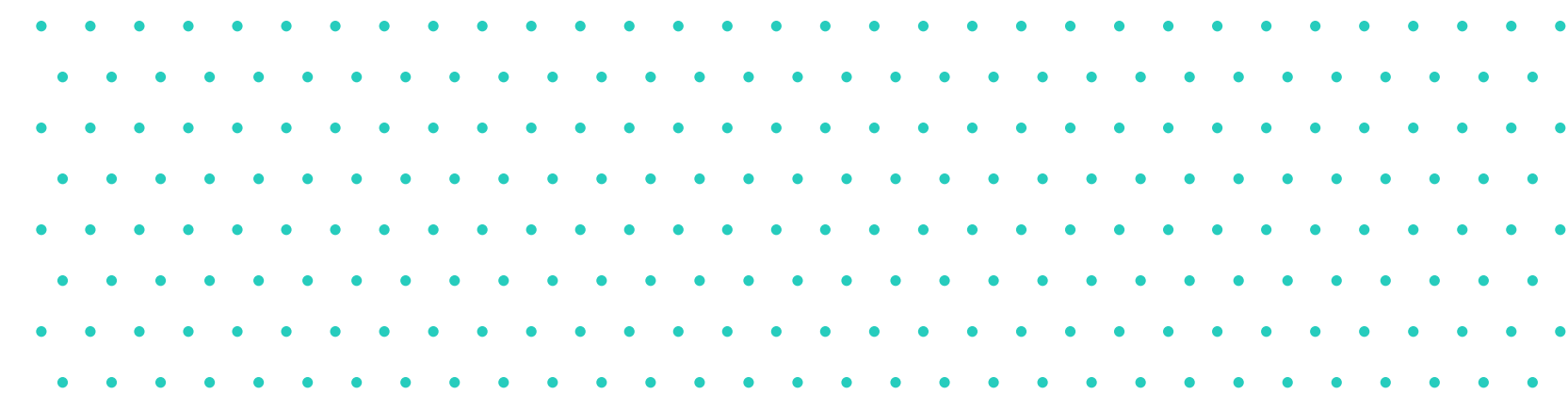
Data is centralized into 3 buckets

All continuously updated in the SMART Dashboard™

Ordering, Tracking, and Receiving

Order, track, and receive searches, commercial or residential, for any property in all 50 states. Completed searches are consolidated in PDF format with a typed summary page. Easily view, download, or email with a click.

Abstractor Communication

Centralized and standardized communication for search interrupting problems. With email and text alerts, you will never overlook or misplace anything again.

Invoce Management and Reporting

Each order instantly creates a matching invoice that is constantly displayed and updated in real-time. Invoices are 100% accurate and can be paid at any time with a single click. Schedule custom/standard reports delivered straight to your team's inboxes.

Dashboard Functionality

Upload bulk orders

Simply upload a spreadsheet containing an unlimited number of searches. Orders are sent directly to abstractors without any middle-entity in the way. Our national network of abstractors is prioritized, stacked and standing by.

Work-flow Snapshot

Updated in real time, always know the status of your work-flow with this summary.

Order flexibility

Only need to submit a few quick orders? Manually enter each search here.

Find Instantly

TL's fully-searchable relational database allows you to instantly find any title search, open or completed. Search by using any criteria on any search, including who ordered it.

Hi, Jennifer!   Customer Service (800) 123-4567

TL TITLE LEADER

PLACE NEW ORDER

- Dashboard
- Open Orders
- Action Required
- Completed Orders
- Saved for later
- Invoices

Ready to start a new title search?

Upload bulk order file here.

Select file or drag & drop

UPLOAD   Download Sample Spreadsheet   View Instructions

Utilize our manual entry form.

GET STARTED

Open Searches **31** view

Search Notifications **6** view

Open Invoices **$2.4k** view

Order Overview   Search orders

Order History

Batch #	Date	Status	
XYZ12231801234	12/23/18		29 of 30
XYZ12211889768	12/21/18	1 of 4	
XYZ12171865742	12/17/18	10 of 20	
XYZ10271801266	10/27/18		17 of 22

Ordering, Tracking, & Receiving

Order tracking
Know the status of every search in every order in real-time, from any device. Never be dependent on any abstractors' availability or responsiveness. Never lose track of any order, ever. Have peace of mind, 24/7, knowing your team is organized and running smoothly .

Turnaround status
Continuously updated turn-time status is displayed for you, demonstrating Title Leader's commitment to accountability.

History
All completed search orders are always at your finger tips and fully searchable using any criteria, in any search, including who ordered it.

TL
TITLE LEADER

PLACE NEW ORDER

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- Invoices

🔍 Order Overview   🔍 Search orders

Order History

Batch #	Date	Status	
XYZ12231801234	12/23/18		29 of 30
XYZ12211889768	12/21/18		1 of 4
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XYZ10271801266	10/27/18		17 of 22
XYZ10011872322	10/27/18 🔔		29 of 30
XYZ09211856765	9/21/18		16 of 20

view all

Search Turnaround-time

Completed within
3 days

90% 514

within 7 days
8% 23

within 15 days
2% 4

within 30 days
0% 0

Completed Orders

Batch #	Date	# of Searches
XYZ12231801234	12/23/18	32 complete
XYZ12211889768	12/21/18	152 complete
XYZ12171865742	12/17/18	2 complete
XYZ10271801266	10/27/18	321 complete
XYZ10011872322	10/27/18	15 complete
XYZ09211856765	9/21/18	7 complate

view all

Abstractor Communication

**Alerts -
Action Required**

Get real-time, typed notes on every issue that needs your attention. Centralized, direct communication with abstractors means faster problem resolution. No forgotten/ misplaced emails, notes, or voicemails ever again. You can even assign text or email alerts to get immediate notification.

Never lose anything

Need to put a search on hold when your client tells you they can't solve it's problem now, but not cancel it? Just click "save for later". Once you get the clarification from your client, you can just reply to the abstractor without ever having to re-enter the search order.

Laptop screen content

TL
TITLE LEADER

PLACE NEW ORDER

- Dashboard
- Open Orders
- Action Required
- Completed Orders
- Saved for later
- Invoices

Completed within
3 days
90% 514

within 7 days
8% 23

within 15 days
2% 4

within 30 days
0% 0

XYZ12231801234	12/23/18	32 complete
XYZ12211889768	12/21/18	152 complete
XYZ12171865742	12/17/18	2 complete
XYZ10271801266	10/27/18	321 complete
XYZ10011872322	10/27/18	15 complete
XYZ09211856765	9/21/18	7 complate

view all

Abstractor Communication

Search notifications

Action Required!

Search #	Address
01234	419 S. Broadway Lexington, KY 40508
89768	2432 Normandy Rd. Lexington, KY 40504
65742	2800 Tates Creek Rd. Lexington, KY 40502
01266	600 E. High St. Lexington, KY 40502
72322	948 National Ave. Lexington, KY 40502
56765	8831 Surrey Ln. Lexington, KY 40503

view all

Saved For Later

Search #	Address
01234	419 S. Broadway Lexington, KY 40508
89768	2432 Normandy Rd. Lexington, KY 40504
65742	2800 Tates Creek Rd. Lexington, KY 40502
01266	600 E. High St. Lexington, KY 40502
72322	948 National Ave. Lexington, KY 40502
56765	8831 Surrey Ln. Lexington, KY 40503

view all

Invoice Management & Reporting

Invoice Totals

You and your bookkeeper can see real-time information on open invoices, open invoice aging and paid invoices. You can even search the entire database for any invoice, open or paid. No more wasting time searching through emails, notes, hard copy files or calling/ visiting coworkers offices to find.
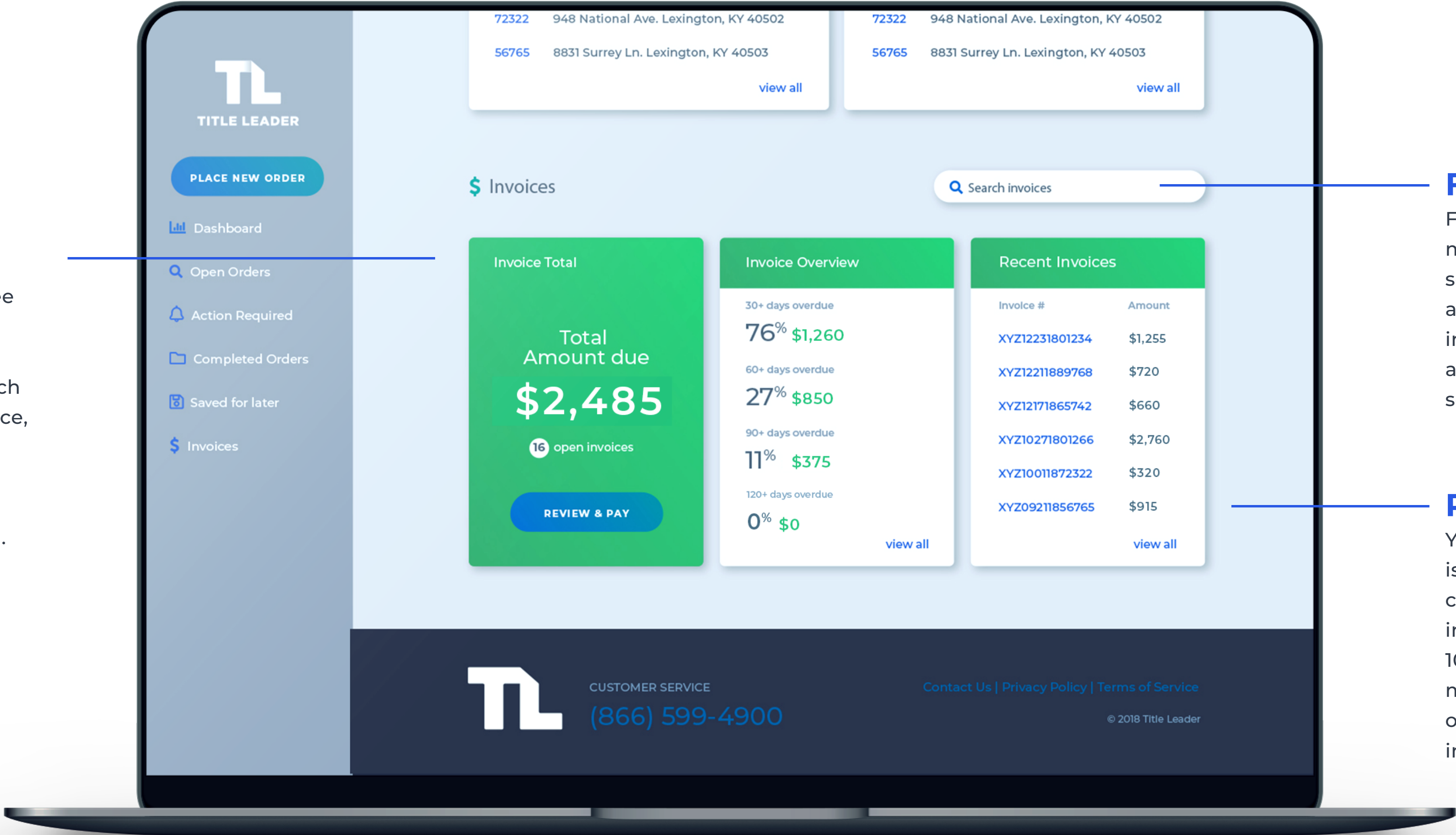
Find Instantly

Find any open or paid invoice in milliseconds. Title Leader's fully-searchable relational database allows you to instantly locate any invoice, open or paid, by using any criteria on any invoice or title search.

Recent Invoices

Your complete history of invoices is centrally located, stored in the cloud and constantly accessible. All invoices and payment histories are 100% accurate, because invoices mirror orders and duplication of ordering and payment are impossible by design.

TL TITLE LEADER

PLACE NEW ORDER

- Dashboard
- Open Orders
- Action Required
- Completed Orders
- Saved for later
- Invoices

| 72322 | 948 National Ave. Lexington, KY 40502 |
| 56765 | 8831 Surrey Ln. Lexington, KY 40503 |

view all

| 72322 | 948 National Ave. Lexington, KY 40502 |
| 56765 | 8831 Surrey Ln. Lexington, KY 40503 |

view all

$ Invoices

Search invoices

Invoice Total

Total Amount due

$2,485

16 open invoices

REVIEW & PAY

Invoice Overview

30+ days overdue
76% $1,260

60+ days overdue
27% $850

90+ days overdue
11% $375

120+ days overdue
0% $0

view all

Recent Invoices

Invoice #	Amount
XYZ12231801234	$1,255
XYZ12211889768	$720
XYZ12171865742	$660
XYZ10271801266	$2,760
XYZ10011872322	$320
XYZ09211856765	$915

view all

TL

CUSTOMER SERVICE
(866) 599-4900

Contact Us | Privacy Policy | Terms of Service
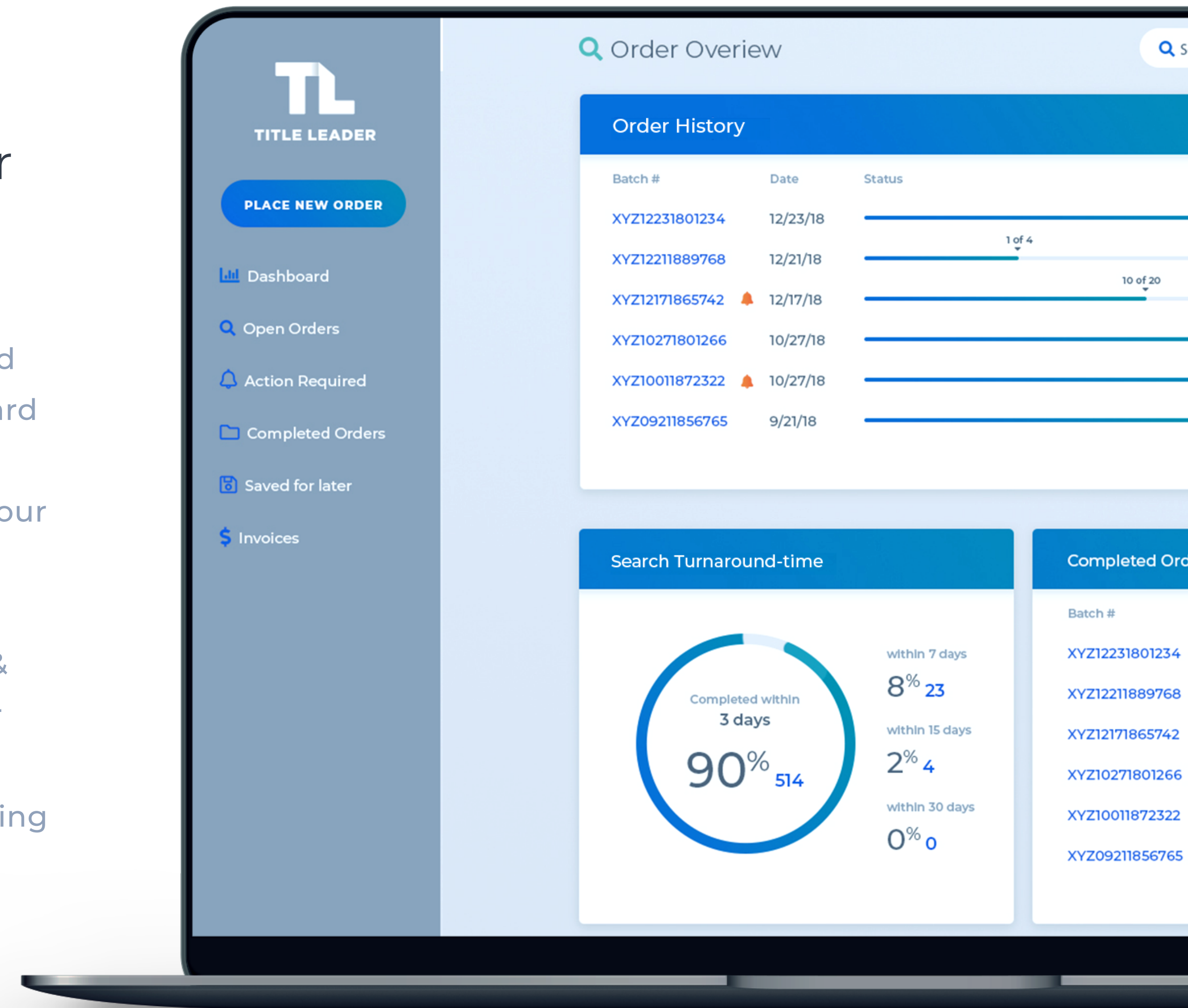
© 2018 Title Leader

Track all searches in real time.

Search status is constantly displayed on your Smart Dashboard™. Never wonder again. Know instantly.

Easily upload an unlimited number of title searches in ALL 50 States and get quick turn-time. Once a search is completed it will hit your dashboard and be available to you and your team. You can even assign text/email alerts to be notified immediately upon completion. Know instantly so your work flow is never interrupted.

Get rid of clunky tracking-methods made up of multiple spreadsheets & hard-copy folders. Eliminate wasted hours of data-entry and looking for items in multiple electronic and hard-copy locations, including in other teammates offices. Our fully-searchable relational database makes finding searches, abstractor communication and invoices a breeze.
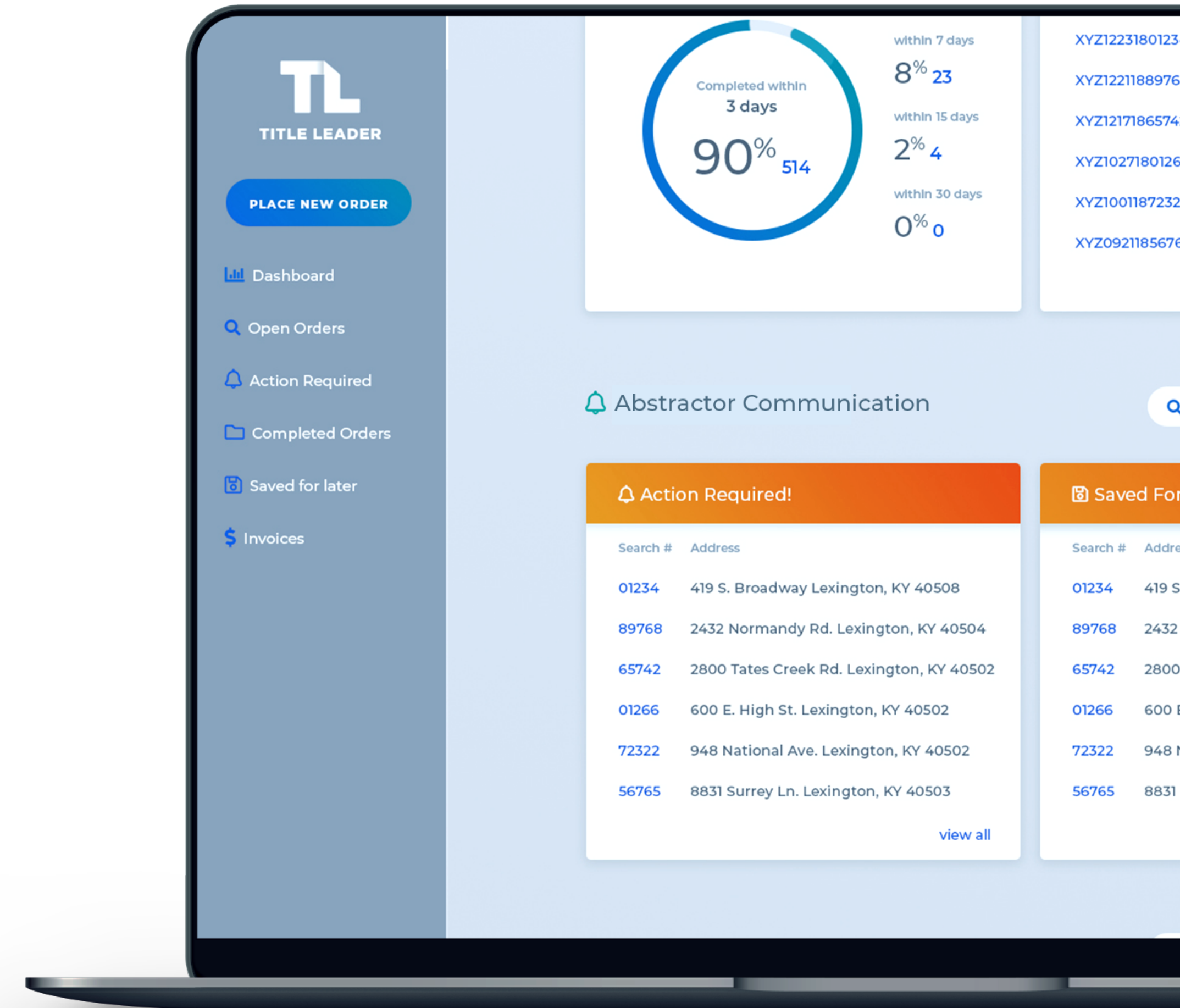
Never drop the ball again.

Order Overview

Order History

Batch #	Date	Status
XYZ12231801234	12/23/18	
XYZ12211889768	12/21/18	1 of 4
XYZ12171865742	12/17/18	10 of 20
XYZ10271801266	10/27/18	
XYZ10011872322	10/27/18	
XYZ09211856765	9/21/18	

TITLE LEADER

PLACE NEW ORDER

- Dashboard
- Open Orders
- Action Required
- Completed Orders
- Saved for later
- Invoices

Search Turnaround-time

Completed within **3 days**

90% 514

within 7 days **8%** 23

within 15 days **2%** 4

within 30 days **0%** 0

Completed Ord

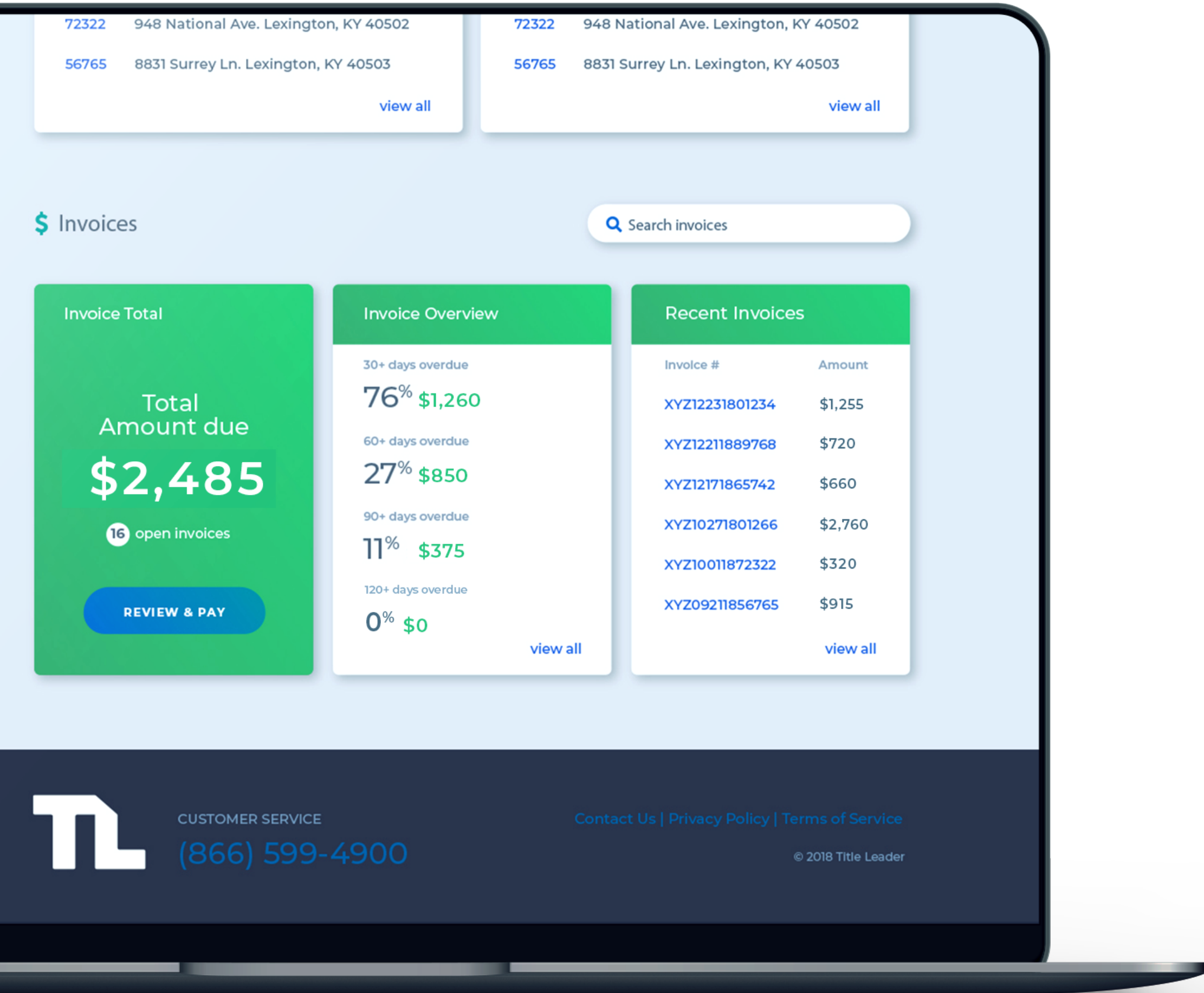| Batch # |
|---|
| XYZ12231801234 |
| XYZ12211889768 |
| XYZ12171865742 |
| XYZ10271801266 |
| XYZ10011872322 |
| XYZ09211856765 |

Communicate directly with abstractors.

Get auto-alerts making you instantly aware of any search problems.

Typed, centralized, two-way communication directly between abstractors & the team member who ordered the search is a godsend. Your team can now easily view all problems interrupting searches and begin working with the abstractor and your client to find the solution.

All of this is central to your Smart Dashboard. Each team member who orders searches, has their own notifications tab and all can see exactly which issues have been solved and which are in progress. If any team member is absent, instantly see what issues still need to be responded to. This feature shortens the communication chain, clarifies the issue, directs it to the right team member, assures accuracy and eliminates them from being overlooked. Ultimately, getting your team solving search problems far more rapidly and with greater ease means teammate headache is eliminated and your searches are completed with greater speed.

TL
TITLE LEADER

PLACE NEW ORDER

- Dashboard
- Open Orders
- Action Required
- Completed Orders
- Saved for later
- Invoices

Completed within
3 days
90% 514

within 7 days **8%** 23
within 15 days **2%** 4
within 30 days **0%** 0

XYZ1223180123
XYZ1221188976
XYZ1217186574
XYZ1027180126
XYZ1001187232
XYZ0921185676

Abstractor Communication

Action Required!

Search #	Address
01234	419 S. Broadway Lexington, KY 40508
89768	2432 Normandy Rd. Lexington, KY 40504
65742	2800 Tates Creek Rd. Lexington, KY 40502
01266	600 E. High St. Lexington, KY 40502
72322	948 National Ave. Lexington, KY 40502
56765	8831 Surrey Ln. Lexington, KY 40503

view all

Saved For

Search #	Addre
01234	419 S
89768	2432
65742	2800
01266	600
72322	948 N
56765	8831

Bookkeeper heaven –
save hours, get more work completed every month.

Eliminate receiving duplicated, error-filled invoices with varying pricing structures, from multiple vendors, in multiple formats, via multiple delivery methods, at different times of the month that each take time to be reviewed for accuracy and then paid by check. **STOP, Eliminate it all!**

When an order is uploaded into Title Leader, an invoice is instantly created matching it. As the order's searches are completed & returned to the dashboard, the invoice populates accordingly, in real time. Easily view your open and closed invoices with just a click, for your convenience. Want to find a search or an invoice? Simply lookup by any criteria in any search or invoice. Searches, invoices and payment cannot be duplicated so you are guaranteed 100% accuracy.

More than just a time saver

Increases productivity in OTHER work areas

Reallocate freed-up, existing staff to handle additional volume, more clients that you can now add. No hiring needed to do this. Already have culture-fit, fully-trained, excellent staff. Use them better. Set more meaningful, higher-level or more productive goal-sets for your team.

Eliminates Error

Prevents anything from slipping through the cracks – search orders/results, response-time to search problems, tracks 100%, eliminates human memory capacity as a key factor of individual/team performance.

Ensures workflow continuity and eliminates silos

Employees with their own unique, hodge-podge of methods in attempt to perform their work. Eliminates repeated work stoppages due to vacation, illness, termination – fear/danger of disrupting unknown workflow. Eliminates training impediments – no multiple methods per employee, unwritten, non-standard. Eliminates partner/manager being held hostage by one employee who has entire processes in their mind.

Reduces employee turnover, burn out and absenteeism

Improves team cohesion. Improves manager's job. Eliminates dread of returning to work. No more backlogs created by absence/vacation/personal days Improves employee morale. Eliminate burden of each of the 11 pain points in the handling of searches. Increase team member accountability – Empirical evidence for managers on staff productivity, instead of anecdotal evidence. Reduce burden on manager – no more issues due to workflow dis-continuity. Happier team - less frustration, fewer conflicts.

Positions law firm to scale easily, and at lower cost

Converts fixed costs of personnel into variable costs of searches. Reduced hiring needs, to grow. Reallocate freed-up, existing staff to handle additional volume, more clients that you can now add. No hiring needed to do this. Already have culture-fit, fully-trained, excellent staff. Hiring cycle means over-capacity/stress of team, followed by under-capacity of newly expanded staff size. Reduced burden on H.R. manager: Recruit, interview, hire, train-up, correct, culture fit, fire/leave, repeat.

Pricing

Simple & Competitive Fees Per Search

We don't lock you into any contracts
or costly subscriptions.

Planning on placing a lot of orders?

✔ **We know you are! We provide customized,
discounted pricing based on your volume.**
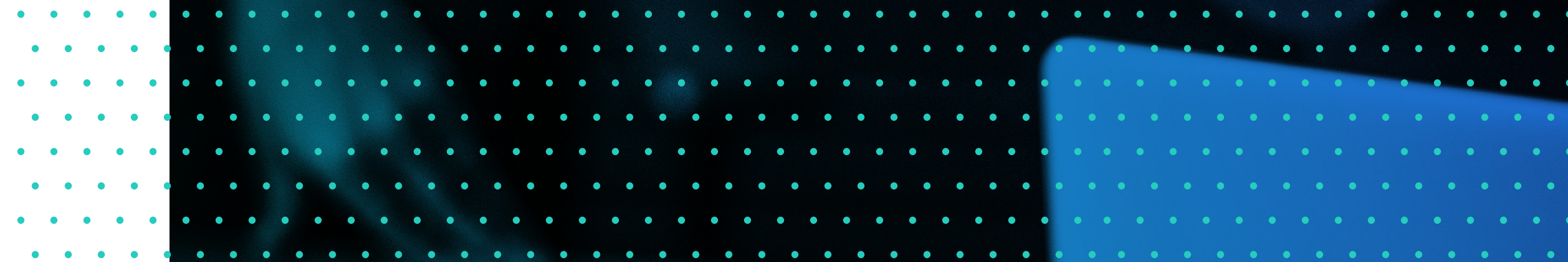
X **No subscription fees**
X **No license fees**
X **No user-number limit**
X **No lockout issues**

**Call us today for custom pricing
(866) 599-4900**

Increase productivity without adding staff.

Start searching today.

Request a demo at titleleader.com

or give us a call at: (866) 599-4900

TITLE LEADER

Profitability like never before.